



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                               |            |               |       | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|----------------------------------------------------|------------|---------------|-------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                                         | Item Price | Royalty Price | Zone  | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| <a href="#">Acanthus 'Whitewater'</a>              | \$ 3.50    | \$ 0.28       | 7-10  | 180                     | 216     | 216     | 720     | 1,296   | 1,548   | 1,548   | 1,548   | 1,548   | 2,196   | 2,988   | 2,988   | 4,464  |
| <a href="#">Actaea 'Black Negligee'</a>            | \$ 2.99    | \$ 0.28       | 5-9   | 504                     | 504     | 1,116   | 1,116   | 1,116   | 1,116   | 1,116   | 1,116   | 1,116   | 1,116   | 2,376   | 2,376   | 3,456  |
| <a href="#">Agastache 'Blue Boa'</a>               | \$ 1.10    | \$ 0.12       | 6-10  | 72                      | 72      | 72      | 2,448   | 1,980   | 72      | 1,548   | 972     | 2,340   | 1,656   | 468     | 6,480   | 7,560  |
| <a href="#">Agastache 'Kudos Ambrosia'</a>         | \$ 1.10    | \$ 0.12       | 5-10  | 0                       | 0       | 0       | 504     | 684     | 72      | 72      | 216     | 756     | 648     | 504     | 2,844   | 4,284  |
| <a href="#">Agastache 'Kudos Coral'</a>            | \$ 1.10    | \$ 0.12       | 5-10  | 828                     | 828     | 828     | 1,620   | 1,836   | 180     | 864     | 1,368   | 1,764   | 756     | 1,044   | 4,248   | 2,772  |
| <a href="#">Agastache 'Kudos Gold'</a>             | \$ 1.10    | \$ 0.12       | 5-10  | 1,080                   | 1,080   | 504     | 144     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 468     | 468    |
| <a href="#">Agastache 'Kudos Mandarin'</a>         | \$ 1.10    | \$ 0.12       | 5-10  | 432                     | 432     | 432     | 1,332   | 1,548   | 0       | 1,440   | 576     | 1,548   | 648     | 432     | 4,140   | 6,048  |
| <a href="#">Agastache 'Kudos Red'</a>              | \$ 1.10    | \$ 0.12       | 5-10  | 0                       | 0       | 0       | 540     | 756     | 0       | 0       | 0       | 756     | 0       | 864     | 3,168   | 3,924  |
| <a href="#">Agastache 'Kudos Yellow'</a>           | \$ 1.10    | \$ 0.12       | 5-10  | 144                     | 144     | 144     | 576     | 432     | 0       | 0       | 0       | 432     | 0       | 684     | 2,736   | 3,924  |
| <a href="#">Agastache 'Morello'</a>                | \$ 1.10    | \$ 0.12       | 5-10  | 0                       | 0       | 108     | 828     | 828     | 108     | 324     | 108     | 1,008   | 0       | 972     | 4,104   | 5,976  |
| <a href="#">Agastache 'Peach Pearl'</a>            | \$ 1.10    | \$ 0.12       | 6-10  | 144                     | 324     | 324     | 324     | 324     | 288     | 828     | 108     | 108     | 108     | 216     | 216     | 1,296  |
| <a href="#">Agastache 'Pink Pearl'</a>             | \$ 1.10    | \$ 0.12       | 6-10  | 576                     | 576     | 576     | 576     | 576     | 576     | 576     | 72      | 540     | 540     | 900     | 720     | 5,364  |
| <a href="#">Agastache POQUITO® 'Butter Yellow'</a> | \$ 1.10    | \$ 0.12       | 5-10  | 684                     | 684     | 684     | 828     | 180     | 0       | 360     | 72      | 252     | 0       | 396     | 3,816   | 3,204  |
| <a href="#">Agastache POQUITO® 'Lavender'</a>      | \$ 1.10    | \$ 0.12       | 5-10  | 72                      | 72      | 72      | 72      | 504     | 72      | 72      | 432     | 72      | 504     | 0       | 252     | 864    |
| <a href="#">Agastache POQUITO® 'Orange'</a>        | \$ 1.10    | \$ 0.12       | 5-10  | 612                     | 612     | 180     | 612     | 720     | 0       | 684     | 0       | 180     | 0       | 468     | 2,844   | 4,608  |
| <a href="#">Agastache 'Prince's Plume'</a>         | \$ 1.10    | \$ 0.12       | 5-10  | 432                     | 432     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 288     | 288     | 2,268  |
| <a href="#">Ajuga 'Blueberry Muffin'</a>           | \$ 1.06    | \$ 0.13       | 5-9   | 216                     | 216     | 216     | 396     | 216     | 0       | 0       | 360     | 0       | 0       | 0       | 0       | 0      |
| <a href="#">Ajuga NOVA® 'White'</a>                | \$ 1.06    | \$ 0.13       | 5-9   | 468                     | 468     | 468     | 468     | 468     | 72      | 72      | 72      | 72      | 72      | 72      | 144     | 432    |
| <a href="#">Anemone HARLEQUIN™ 'Cameo'</a>         | \$ 2.32    | \$ 0.23       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 216     | 216     | 216     | 216     | 216     | 648     | 1,620   | 1,620  |
| <a href="#">Anemone HARLEQUIN™ 'Pastel'</a>        | \$ 2.32    | \$ 0.23       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432     | 432     | 900    |
| <a href="#">Anemone PUFF® 'Pink'</a>               | \$ 2.32    | \$ 0.23       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 324     | 720     | 2,196  |
| <a href="#">Anemone SATIN DOLL™ 'Blush'</a>        | \$ 2.32    | \$ 0.23       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| <a href="#">Anemone SATIN DOLL™ 'Glow'</a>         | \$ 2.32    | \$ 0.23       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 432     | 432     | 432     | 432     | 432     | 900     | 900     | 1,368  |
| <a href="#">Anemone SATIN DOLL™ 'Rosé'</a>         | \$ 2.32    | \$ 0.23       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 288     | 216     | 900    |
| <a href="#">Antirrhinum REVELATION® 'Blush'</a>    | \$ 1.10    | \$ 0.12       | 6-10  | 324                     | 1,584   | 1,584   | 1,512   | 1,512   | 1,512   | 1,512   | 144     | 144     | 144     | 144     | 144     | 72     |
| <a href="#">Antirrhinum REVELATION® 'Cream'</a>    | \$ 1.10    | \$ 0.12       | 6-10  | 432                     | 1,476   | 1,476   | 1,476   | 1,476   | 1,476   | 1,476   | 216     | 216     | 216     | 216     | 216     | 144    |
| <a href="#">Antirrhinum REVELATION® 'Fuchsia'</a>  | \$ 1.10    | \$ 0.12       | 6-10  | 216                     | 1,404   | 1,404   | 1,404   | 1,404   | 1,404   | 1,404   | 216     | 216     | 216     | 216     | 216     | 72     |
| <a href="#">Aralia 'Sun King'</a>                  | \$ 2.25    | \$ 0.06       | 3-9   | 0                       | 0       | 0       | 0       | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 828    |
| <a href="#">Artemisia MAKANA™ 'Silver'</a>         | \$ 1.15    | \$ 0.12       | 9-11  | 36                      | 36      | 36      | 504     | 612     | 36      | 612     | 612     | 576     | 72      | 0       | 648     | 1,152  |
| <a href="#">Athyrium 'Burgundy Lace'</a>           | \$ 2.50    | \$ 0.28       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396     | 396    |
| <a href="#">Athyrium 'Pewter Lace'</a>             | \$ 2.50    | \$ 0.28       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 468     | 468    |
| <a href="#">Begonia 'Fireworks'</a>                | \$ 1.90    | \$ 0.14       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 360     | 360     | 72      | 0       | 0       | 0       | 324     | 252    |
| <a href="#">Begonia HOLIDAY™ 'Jolly Holly'</a>     | \$ 1.90    | \$ 0.14       | 9-11  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 144     | 144     | 0      |
| <a href="#">Begonia HOLIDAY™ 'Silver Bells'</a>    | \$ 1.90    | \$ 0.14       | 9-11  | 72                      | 72      | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 108     | 108     | 108    |
| <a href="#">Begonia SILVER™ 'Treasure'</a>         | \$ 1.90    | \$ 0.14       | 7-11  | 180                     | 180     | 144     | 144     | 144     | 144     | 144     | 144     | 144     | 0       | 0       | 360     | 360    |
| <a href="#">Begonia T REX® 'Dancing Peacock'</a>   | \$ 1.90    | \$ 0.14       | 9-11  | 0                       | 0       | 0       | 0       | 0       | 0       | 288     | 72      | 0       | 0       | 36      | 36      | 36     |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                 |            |               |       | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|--------------------------------------|------------|---------------|-------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                           | Item Price | Royalty Price | Zone  | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| Begonia T REX® 'First Blush'         | \$ 1.90    | \$ 0.14       | 8-11  | 540                     | 540     | 36      | 36      | 36      | 432     | 396     | 108     | 0       | 0       | 180     | 180     | 0      |
| Begonia T REX® 'Painter's Palette'   | \$ 1.90    | \$ 0.14       | 8-11  | 0                       | 0       | 0       | 0       | 0       | 396     | 396     | 108     | 0       | 0       | 0       | 180     | 108    |
| Begonia T REX® 'Ruby Slippers'       | \$ 1.90    | \$ 0.14       | 8-11  | 0                       | 0       | 0       | 0       | 0       | 216     | 216     | 0       | 0       | 0       | 0       | 180     | 108    |
| Begonia T REX® 'St. Nick'            | \$ 1.90    | \$ 0.14       | 8-11  | 252                     | 252     | 36      | 0       | 0       | 288     | 288     | 72      | 0       | 0       | 0       | 324     | 324    |
| Begonia T REX® 'Stardust'            | \$ 1.90    | \$ 0.14       | 9-11  | 0                       | 0       | 0       | 0       | 0       | 288     | 288     | 72      | 0       | 0       | 108     | 108     | 0      |
| Bergenia DRAGONFLY™ 'Angel Kiss'     | \$ 2.25    | \$ 0.20       | 4-9   | 756                     | 756     | 756     | 756     | 756     | 756     | 756     | 756     | 756     | 756     | 1,224   | 1,224   | 1,692  |
| Bergenia DRAGONFLY™ 'Sakura'         | \$ 2.25    | \$ 0.20       | 4-9   | 756                     | 756     | 864     | 864     | 864     | 864     | 864     | 864     | 1,296   | 1,584   | 1,944   | 1,944   | 2,772  |
| Bergenia EARLY BRILLIANCE™ 'Magenta' | \$ 2.25    | \$ 0.20       | 4-9   | 0                       | 0       | 360     | 360     | 360     | 360     | 360     | 360     | 360     | 828     | 828     | 1,296   | 1,224  |
| Bergenia 'Pink Dragonfly'            | \$ 2.25    | \$ 0.20       | 4-9   | 72                      | 72      | 72      | 72      | 72      | 432     | 432     | 1,224   | 1,224   | 1,224   | 1,224   | 1,620   | 1,620  |
| Bergenia 'Spring Fling'              | \$ 2.25    | \$ 0.20       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 288    |
| Bergenia VINTAGE™ 'Blush'            | \$ 2.25    | \$ 0.20       | 4-9   | 1,008                   | 1,368   | 1,368   | 1,368   | 1,368   | 1,368   | 1,368   | 1,368   | 1,368   | 1,368   | 1,836   | 1,836   | 2,196  |
| Bergenia VINTAGE™ 'Bouquet'          | \$ 2.25    | \$ 0.20       | 4-9   | 612                     | 612     | 612     | 612     | 612     | 396     | 396     | 396     | 396     | 396     | 396     | 792     | 792    |
| Bergenia VINTAGE™ 'Pink'             | \$ 2.25    | \$ 0.20       | 4-9   | 1,260                   | 1,260   | 1,260   | 1,260   | 1,260   | 972     | 972     | 972     | 972     | 972     | 1,332   | 1,260   | 1,260  |
| Bergenia VINTAGE™ 'Rose'             | \$ 2.25    | \$ 0.20       | 4-9   | 36                      | 36      | 468     | 468     | 468     | 468     | 468     | 468     | 1,080   | 1,080   | 1,512   | 1,512   | 1,512  |
| Brugmansia 'Snowbank'                | \$ 2.75    | \$ 0.28       | 8-13  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Brunnera ALCHEMY™ 'Silver'           | \$ 2.50    | \$ 0.33       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Brunnera 'Alexander's Great'         | \$ 2.50    | \$ 0.33       | 4-9   | 720                     | 720     | 720     | 720     | 1,512   | 1,512   | 2,232   | 2,232   | 3,888   | 3,240   | 3,240   | 4,680   | 4,680  |
| Brunnera 'Alexandria'                | \$ 2.50    | \$ 0.33       | 4-9   | 1,836                   | 1,944   | 2,160   | 2,160   | 2,592   | 2,592   | 3,096   | 3,096   | 3,636   | 3,636   | 3,636   | 5,112   | 5,904  |
| Brunnera 'Jack Frost'                | \$ 2.50    | \$ 0.00       | 4-9   | 0                       | 0       | 0       | 396     | 396     | 396     | 1,368   | 1,368   | 2,340   | 1,908   | 2,772   | 6,372   | 6,228  |
| Campanula 'Pantaloons'               | \$ 2.30    | \$ 0.28       | 5-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Campanula 'Pink Octopus'             | \$ 2.30    | \$ 0.28       | 5-9   | 432                     | 468     | 468     | 468     | 648     | 648     | 648     | 648     | 612     | 612     | 612     | 612     | 1,080  |
| Centaurea 'Snowy Owl'                | \$ 1.99    | \$ 0.14       | 9-11  | 0                       | 0       | 0       | 0       | 0       | 144     | 144     | 144     | 144     | 144     | 144     | 1,152   | 1,152  |
| Coleus FLYING CARPET™ 'Shocker'      | \$ 1.08    | \$ 0.05       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 180     | 180    |
| Coleus NOVA® 'Roly-Poly'             | \$ 1.08    | \$ 0.05       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 180    |
| Coleus TERRA NOVA® 'Allspice'        | \$ 1.08    | \$ 0.05       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Coleus TERRA NOVA® 'Marrakesh'       | \$ 1.08    | \$ 0.05       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Coleus TERRA NOVA® 'Monkey Puzzle'   | \$ 1.08    | \$ 0.05       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Coleus TERRA NOVA® 'Peach Julep'     | \$ 1.08    | \$ 0.05       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Coleus TERRA NOVA® 'Scarlet Ibis'    | \$ 1.08    | \$ 0.05       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Coleus WILDFIRE™ 'Blaze'             | \$ 1.08    | \$ 0.05       | 10-11 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| Coreopsis 'Bengal Tiger'             | \$ 1.15    | \$ 0.23       | 5-10  | 360                     | 540     | 540     | 540     | 540     | 540     | 540     | 360     | 360     | 0       | 0       | 0       | 0      |
| Coreopsis 'Citrine'                  | \$ 1.15    | \$ 0.23       | 7-10  | 1,224                   | 1,224   | 1,224   | 504     | 1,008   | 576     | 576     | 576     | 828     | 684     | 0       | 0       | 432    |
| Coreopsis 'Desert Coral'             | \$ 1.15    | \$ 0.23       | 6-10  | 648                     | 648     | 648     | 504     | 756     | 36      | 36      | 36      | 36      | 36      | 0       | 0       | 288    |
| Coreopsis 'Firefly'                  | \$ 1.15    | \$ 0.23       | 5-10  | 144                     | 144     | 144     | 144     | 144     | 144     | 0       | 0       | 0       | 972     | 1,188   | 2,376   | 4,644  |
| Coreopsis 'Ladybird'                 | \$ 1.15    | \$ 0.23       | 5-10  | 396                     | 396     | 396     | 396     | 396     | 252     | 0       | 0       | 0       | 576     | 396     | 1,980   | 3,852  |
| Coreopsis 'Lightning Bug'            | \$ 1.15    | \$ 0.23       | 5-10  | 468                     | 468     | 468     | 468     | 720     | 360     | 360     | 360     | 468     | 468     | 0       | 0       | 0      |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                             |            |               |      | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|--------------------------------------------------|------------|---------------|------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                                       | Item Price | Royalty Price | Zone | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| <a href="#">Coreopsis NOVA® 'Amber'</a>          | \$ 1.15    | \$ 0.23       | 6-10 | 2,304                   | 2,772   | 2,772   | 2,772   | 2,772   | 612     | 612     | 0       | 0       | 1,152   | 0       | 2,556   | 2,664  |
| <a href="#">Coreopsis NOVA® 'Jewel'</a>          | \$ 1.15    | \$ 0.23       | 5-10 | 576                     | 936     | 936     | 936     | 936     | 828     | 828     | 180     | 180     | 360     | 360     | 72      | 2,484  |
| <a href="#">Coreopsis NOVA® 'Opal'</a>           | \$ 1.15    | \$ 0.23       | 5-10 | 828                     | 1,080   | 1,044   | 684     | 1,368   | 504     | 504     | 504     | 684     | 684     | 0       | 360     | 360    |
| <a href="#">Coreopsis NOVA® 'Sunstone'</a>       | \$ 1.15    | \$ 0.23       | 5-10 | 2,988                   | 2,988   | 2,988   | 2,988   | 2,988   | 2,988   | 2,988   | 2,160   | 1,944   | 1,944   | 0       | 72      | 828    |
| <a href="#">Coreopsis 'Ruby Frost'</a>           | \$ 1.15    | \$ 0.23       | 6-10 | 72                      | 72      | 72      | 540     | 540     | 72      | 252     | 540     | 540     | 540     | 756     | 1,260   | 3,060  |
| <a href="#">Coreopsis SUNNY DAYS™ 'Rays'</a>     | \$ 1.15    | \$ 0.23       | 6-10 | 612                     | 612     | 612     | 612     | 612     | 612     | 1,008   | 792     | 1,980   | 3,996   | 6,768   | 10,080  | 13,572 |
| <a href="#">Coreopsis SUNSTAR™ 'Gold'</a>        | \$ 1.15    | \$ 0.23       | 6-10 | 180                     | 180     | 180     | 180     | 180     | 180     | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| <a href="#">Coreopsis SUNSTAR™ 'Orange'</a>      | \$ 1.15    | \$ 0.23       | 6-10 | 540                     | 540     | 396     | 396     | 396     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| <a href="#">Coreopsis SUNSTAR™ 'Rose'</a>        | \$ 1.15    | \$ 0.23       | 6-10 | 144                     | 144     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 180     | 360     | 864     | 1,764  |
| <a href="#">Corydalis 'Blackberry Wine'</a>      | \$ 2.30    | \$ 0.28       | 5-9  | 1,656                   | 1,656   | 1,656   | 1,656   | 1,116   | 0       | 0       | 0       | 0       | 468     | 468     | 972     | 972    |
| <a href="#">Corydalis 'Blue Heron'</a>           | \$ 2.30    | \$ 0.28       | 6-8  | 36                      | 36      | 36      | 36      | 36      | 576     | 576     | 576     | 1,368   | 2,232   | 2,232   | 3,492   | 3,492  |
| <a href="#">Corydalis 'Canary Feathers'</a>      | \$ 2.30    | \$ 0.28       | 6-9  | 0                       | 0       | 0       | 0       | 0       | 108     | 1,224   | 1,224   | 1,224   | 1,332   | 1,332   | 2,592   | 2,592  |
| <a href="#">Crocosmia NOVA® 'Dragonfire'</a>     | \$ 2.25    | \$ 0.16       | 7-9  | 180                     | 180     | 180     | 180     | 180     | 180     | 180     | 180     | 108     | 108     | 504     | 504     | 936    |
| <a href="#">Crocosmia NOVA® 'Ember'</a>          | \$ 2.25    | \$ 0.16       | 7-9  | 1,296                   | 1,296   | 1,368   | 1,368   | 1,368   | 1,368   | 1,368   | 1,368   | 1,296   | 1,296   | 1,296   | 1,692   | 1,692  |
| <a href="#">Crocosmia NOVA® 'Gold Dragon'</a>    | \$ 2.25    | \$ 0.16       | 7-9  | 540                     | 540     | 540     | 540     | 900     | 900     | 900     | 900     | 900     | 900     | 900     | 1,296   | 1,728  |
| <a href="#">Crocosmia NOVA® 'Gold Dust'</a>      | \$ 2.25    | \$ 0.16       | 7-9  | 2,844                   | 2,844   | 2,844   | 2,628   | 2,556   | 828     | 828     | 648     | 324     | 324     | 324     | 1,260   | 1,260  |
| <a href="#">Dicentra 'Amore Rose'</a>            | \$ 2.50    | \$ 0.28       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 324     | 324     | 936    |
| <a href="#">Dicentra 'Amore Titanium'</a>        | \$ 2.50    | \$ 0.28       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 288     | 2,520  |
| <a href="#">Dicentra 'Gold Heart'</a>            | \$ 2.19    | \$ 0.28       | 5-9  | 0                       | 0       | 0       | 0       | 504     | 504     | 504     | 504     | 468     | 468     | 468     | 468     | 1,656  |
| <a href="#">Dicentra 'Ruby Gold'</a>             | \$ 2.19    | \$ 0.28       | 5-9  | 36                      | 36      | 36      | 36      | 972     | 972     | 972     | 972     | 936     | 864     | 864     | 864     | 1,332  |
| <a href="#">Dicentra 'White Gold'</a>            | \$ 2.19    | \$ 0.28       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432    |
| <a href="#">Echinacea 'Aloha'</a>                | \$ 2.79    | \$ 0.28       | 4-9  | 252                     | 252     | 252     | 252     | 252     | 252     | 0       | 0       | 0       | 0       | 468     | 468     | 936    |
| <a href="#">Echinacea 'Big Kahuna'</a>           | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396     | 792     | 1,908  |
| <a href="#">Echinacea CARA MIA™ 'Carmine'</a>    | \$ 2.79    | \$ 0.28       | 4-9  | 288                     | 288     | 288     | 288     | 216     | 216     | 72      | 72      | 72      | 0       | 0       | 396     | 396    |
| <a href="#">Echinacea CARA MIA™ 'Coral'</a>      | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 324     | 324     | 756    |
| <a href="#">Echinacea CARA MIA™ 'Sands'</a>      | \$ 2.79    | \$ 0.28       | 4-9  | 36                      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 324     | 324     | 648    |
| <a href="#">Echinacea CARA MIA™ 'Seashell'</a>   | \$ 2.79    | \$ 0.28       | 4-9  | 324                     | 324     | 324     | 324     | 324     | 324     | 324     | 288     | 0       | 0       | 324     | 324     | 648    |
| <a href="#">Echinacea CARA MIA™ 'Spicy'</a>      | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396    |
| <a href="#">Echinacea CARA MIA™ 'Yellow'</a>     | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 900     | 1,620   | 2,988  |
| <a href="#">Echinacea 'Colorburst Orange'</a>    | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 468     | 468     | 468     | 468     | 864     | 864     | 1,188  |
| <a href="#">Echinacea DARK SHADOWS™ 'Mystic'</a> | \$ 2.79    | \$ 0.28       | 4-9  | 432                     | 432     | 432     | 432     | 432     | 432     | 432     | 432     | 252     | 252     | 648     | 612     | 792    |
| <a href="#">Echinacea DARK SHADOWS™ 'Wicked'</a> | \$ 2.79    | \$ 0.28       | 4-9  | 936                     | 936     | 936     | 936     | 936     | 936     | 936     | 36      | 0       | 0       | 864     | 828     | 2,196  |
| <a href="#">Echinacea DELIGHTFUL™ 'Garnet'</a>   | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 108     | 108     | 108     | 108     | 108     | 108     | 108     | 108     | 396     | 396     | 792    |
| <a href="#">Echinacea DELIGHTFUL™ 'Gold'</a>     | \$ 2.79    | \$ 0.28       | 4-9  | 720                     | 720     | 720     | 612     | 144     | 144     | 0       | 0       | 0       | 0       | 432     | 432     | 900    |
| <a href="#">Echinacea DELIGHTFUL™ 'Lace'</a>     | \$ 2.79    | \$ 0.28       | 4-10 | 1,152                   | 1,152   | 1,152   | 1,152   | 1,116   | 1,116   | 396     | 396     | 396     | 396     | 396     | 396     | 828    |
| <a href="#">Echinacea DELIGHTFUL™ 'Prosecco'</a> | \$ 2.79    | \$ 0.28       | 4-9  | 900                     | 900     | 684     | 396     | 36      | 36      | 36      | 36      | 36      | 36      | 396     | 396     | 792    |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each               |            |               |      | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|------------------------------------|------------|---------------|------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                         | Item Price | Royalty Price | Zone | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| Echinacea DELIGHTFUL™ 'Sangria'    | \$ 2.79    | \$ 0.28       | 4-9  | 36                      | 36      | 144     | 144     | 108     | 108     | 108     | 108     | 108     | 108     | 396     | 396     | 756    |
| Echinacea DELIGHTFUL™ 'Sunshine'   | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 36      | 504     | 504     | 504     | 504     | 504     | 504     | 504     | 468     | 432     | 432     | 900    |
| Echinacea DELIGHTFUL™ 'Tropics'    | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396     | 396    |
| Echinacea 'Flame Thrower'          | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 0       | 0       | 936     | 936    |
| Echinacea 'Fragrant Angel'         | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 684     | 684     | 1,656  |
| Echinacea 'French Tips'            | \$ 2.79    | \$ 0.28       | 4-9  | 72                      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 36      | 0       | 360     | 360     | 1,548  |
| Echinacea FRESCO™ 'Apricot'        | \$ 2.79    | \$ 0.28       | 4-9  | 108                     | 1,224   | 2,412   | 2,412   | 2,412   | 2,304   | 2,304   | 2,304   | 2,736   | 2,736   | 2,772   | 2,700   | 5,760  |
| Echinacea 'Fried Egg'              | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 108     | 108     | 144     | 144     | 144     | 144     | 144     | 144     | 144     | 936     | 900     | 2,268  |
| Echinacea 'Fringe Festival'        | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 180     | 180     | 180     | 180     | 180     | 180     | 180     | 1,476   | 1,296   | 2,592  |
| Echinacea 'Giddy Pink'             | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 324     | 324     | 684    |
| Echinacea 'Glowing Dream'          | \$ 2.79    | \$ 0.28       | 4-9  | 1,404                   | 1,404   | 1,404   | 1,404   | 1,404   | 936     | 936     | 0       | 0       | 0       | 792     | 792     | 2,376  |
| Echinacea KISMET® 'Intense Orange' | \$ 2.79    | \$ 0.28       | 4-9  | 72                      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 0       | 0       | 720     | 1,656   | 3,924  |
| Echinacea KISMET® 'Kiwi'           | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 396     | 396     | 1,692  |
| Echinacea KISMET® 'Pink Lemonade'  | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 1,332   | 1,728   | 3,492  |
| Echinacea KISMET® 'Raspberry'      | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 1,080   | 1,512   | 1,872   | 2,268   | 2,268   | 2,268   | 2,268   | 2,268   | 2,268   | 3,744   | 3,384   | 6,804  |
| Echinacea KISMET® 'Red'            | \$ 2.79    | \$ 0.28       | 4-9  | 1,512                   | 1,512   | 1,512   | 1,512   | 936     | 936     | 288     | 72      | 72      | 0       | 864     | 864     | 3,024  |
| Echinacea KISMET® 'White'          | \$ 2.79    | \$ 0.28       | 4-9  | 72                      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 0       | 0       | 900     | 864     | 2,268  |
| Echinacea KISMET® 'Yellow'         | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 720     | 684     | 2,556  |
| Echinacea 'Merlot'                 | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 936     | 936     | 1,944  |
| Echinacea 'Moab Sunset'            | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396    |
| Echinacea PRIMA™ 'Amarillo'        | \$ 2.79    | \$ 0.28       | 4-9  | 468                     | 468     | 468     | 468     | 144     | 144     | 144     | 72      | 72      | 72      | 72      | 540     | 540    |
| Echinacea PRIMA™ 'Aura'            | \$ 2.79    | \$ 0.28       | 4-9  | 360                     | 360     | 360     | 360     | 360     | 36      | 0       | 0       | 0       | 0       | 432     | 432     | 864    |
| Echinacea PRIMA™ 'Berry'           | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 468     | 468    |
| Echinacea PRIMA™ 'Ginger'          | \$ 2.79    | \$ 0.28       | 4-9  | 1,404                   | 1,584   | 1,584   | 1,584   | 1,584   | 1,584   | 1,584   | 648     | 324     | 0       | 0       | 864     | 864    |
| Echinacea PRIMA™ 'Lime'            | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 540     | 540    |
| Echinacea PRIMA™ 'Ruby'            | \$ 2.79    | \$ 0.28       | 4-9  | 1,080                   | 1,080   | 1,080   | 1,080   | 540     | 540     | 540     | 0       | 0       | 0       | 792     | 792     | 1,620  |
| Echinacea PRIMA™ 'Saffron'         | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 936     | 936     | 2,844  |
| Echinacea PRIMA™ 'Spider'          | \$ 2.79    | \$ 0.28       | 4-9  | 36                      | 36      | 36      | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396    |
| Echinacea PRIMA™ 'Tiger'           | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 216     | 216     | 1,044  |
| Echinacea PRINCESS™ 'Bride'        | \$ 2.79    | \$ 0.28       | 4-9  | 324                     | 324     | 324     | 324     | 324     | 324     | 324     | 324     | 324     | 324     | 324     | 792     | 792    |
| Echinacea PRINCESS™ 'Citrus'       | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432     | 432    |
| Echinacea PRINCESS™ 'Honey'        | \$ 2.79    | \$ 0.28       | 4-9  | 612                     | 612     | 612     | 684     | 684     | 684     | 684     | 684     | 684     | 684     | 684     | 684     | 1,152  |
| Echinacea PUFF® 'Vanilla'          | \$ 2.79    | \$ 0.28       | 4-9  | 252                     | 504     | 504     | 504     | 504     | 504     | 504     | 504     | 504     | 432     | 432     | 396     | 1,224  |
| Echinacea REVELATION® 'Coral'      | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432     | 396     | 1,800  |
| Echinacea REVELATION® 'Monarch'    | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |



**Florasource, Ltd®**  
**949-498-1131- phone**  
**949-498-1196 - fax**  
**email: mail@florasourceltd.com**

All items are in 72 cell trays      3  
trays/box, Min per variety 1 tray, Min  
order 6 trays,      \$11.00 box  
charge,      Winter Box \$12.00  
(12/01 thru 04/30)

| Labels @ \$0.12 each                             |            |               |      | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|--------------------------------------------------|------------|---------------|------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                                       | Item Price | Royalty Price | Zone | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| <a href="#">Echinacea 'Ruby Giant'</a>           | \$ 2.79    | \$ 0.28       | 4-10 | 576                     | 576     | 576     | 576     | 576     | 576     | 36      | 36      | 36      | 36      | 396     | 396     | 1,260  |
| <a href="#">Echinacea 'Secret Glow'</a>          | \$ 2.79    | \$ 0.28       | 4-10 | 432                     | 432     | 432     | 432     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432    |
| <a href="#">Echinacea 'Secret Joy'</a>           | \$ 2.79    | \$ 0.28       | 4-10 | 504                     | 504     | 504     | 504     | 504     | 504     | 504     | 396     | 396     | 396     | 396     | 396     | 792    |
| <a href="#">Echinacea 'Secret Lust'</a>          | \$ 2.79    | \$ 0.28       | 4-10 | 612                     | 612     | 612     | 612     | 180     | 180     | 180     | 180     | 180     | 180     | 180     | 180     | 432    |
| <a href="#">Echinacea 'Secret Passion'</a>       | \$ 2.79    | \$ 0.28       | 4-10 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 468    |
| <a href="#">Echinacea 'Secret Romance'</a>       | \$ 2.79    | \$ 0.28       | 4-10 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396    |
| <a href="#">Echinacea SUNDIAL™ 'Pink'</a>        | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 216     | 216     | 1,188  |
| <a href="#">Echinacea SUNDIAL™ 'Zenith'</a>      | \$ 2.79    | \$ 0.28       | 4-9  | 72                      | 72      | 72      | 72      | 72      | 72      | 0       | 0       | 0       | 0       | 0       | 288     | 288    |
| <a href="#">Echinacea SUNNY DAYS™ 'Lemon'</a>    | \$ 2.79    | \$ 0.28       | 4-9  | 1,656                   | 1,656   | 1,656   | 1,476   | 1,944   | 1,008   | 936     | 468     | 468     | 468     | 1,764   | 2,268   | 2,700  |
| <a href="#">Echinacea SUNNY DAYS™ 'Ruby'</a>     | \$ 2.79    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396     | 396     | 1,332  |
| <a href="#">Echinacea SUPREME™ 'Cantaloupe'</a>  | \$ 2.79    | \$ 0.28       | 4-10 | 0                       | 0       | 0       | 0       | 216     | 216     | 216     | 216     | 180     | 180     | 576     | 1,296   | 2,052  |
| <a href="#">Echinacea SUPREME™ 'Elegance'</a>    | \$ 2.79    | \$ 0.28       | 4-10 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 360     | 288    |
| <a href="#">Echinacea SUPREME™ 'Flamingo'</a>    | \$ 2.79    | \$ 0.28       | 4-10 | 36                      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 468     | 468    |
| <a href="#">Echinacea SUPREME™ 'Lime'</a>        | \$ 2.79    | \$ 0.28       | 4-9  | 1,044                   | 1,152   | 1,260   | 864     | 864     | 756     | 504     | 504     | 504     | 504     | 504     | 900     | 828    |
| <a href="#">Echinacea 'Sweet Sandia'</a>         | \$ 2.79    | \$ 0.28       | 4-9  | 3,276                   | 3,420   | 3,420   | 3,420   | 2,916   | 2,916   | 2,304   | 2,304   | 792     | 252     | 1,512   | 2,700   | 4,608  |
| <a href="#">Echinacea 'Tangerine Dream'</a>      | \$ 2.79    | \$ 0.28       | 4-10 | 72                      | 72      | 72      | 72      | 36      | 36      | 36      | 36      | 0       | 0       | 0       | 468     | 468    |
| <a href="#">Echinacea 'Tiki Torch'</a>           | \$ 2.79    | \$ 0.28       | 4-10 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432     | 432     | 792    |
| <a href="#">Echinacea 'Tomato Soup'</a>          | \$ 2.79    | \$ 0.28       | 4-10 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 756    |
| <a href="#">Eucomis 'Dark Star'</a>              | \$ 2.45    | \$ 0.17       | 6-9  | 72                      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 612     | 1,188   | 1,188   | 1,188   | 1,728  |
| <a href="#">Eucomis 'Freckles'</a>               | \$ 2.45    | \$ 0.17       | 6-9  | 324                     | 324     | 324     | 324     | 324     | 108     | 108     | 648     | 648     | 1,224   | 1,224   | 1,224   | 1,800  |
| <a href="#">Eucomis 'Oakhurst'</a>               | \$ 2.45    | \$ 0.17       | 6-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 252     | 648     | 648     | 1,044   | 1,404   | 1,404  |
| <a href="#">Eucomis TERRA NOVA® 'Zulu Flame'</a> | \$ 2.45    | \$ 0.17       | 6-9  | 504                     | 504     | 504     | 504     | 504     | 72      | 72      | 72      | 432     | 828     | 828     | 828     | 1,224  |
| <a href="#">Fatsia 'Spider's Web'</a>            | \$ 2.75    | \$ 0.28       | 7-10 | 1,656                   | 1,656   | 1,656   | 1,656   | 1,656   | 1,656   | 1,656   | 1,656   | 1,656   | 1,800   | 3,492   | 3,132   | 5,940  |
| <a href="#">Fragaria PRETTY, TASTY™ 'Ruby'</a>   | \$ 1.99    | \$ 0.28       | 4-9  | 1,620                   | 1,620   | 1,620   | 1,620   | 1,620   | 468     | 468     | 468     | 468     | 468     | 468     | 252     | 36     |
| <a href="#">Gaura CONFETTI™ 'Pink'</a>           | \$ 1.25    | \$ 0.17       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 1,188   | 1,188  |
| <a href="#">Geum 'Fire Storm'</a>                | \$ 2.10    | \$ 0.28       | 5-9  | 504                     | 504     | 504     | 504     | 504     | 1,476   | 1,476   | 1,476   | 1,476   | 1,476   | 1,944   | 1,944   | 2,448  |
| <a href="#">Geum PRETTICOATS™ 'Peach'</a>        | \$ 2.10    | \$ 0.28       | 4-9  | 72                      | 72      | 72      | 72      | 72      | 612     | 612     | 612     | 612     | 612     | 1,620   | 1,584   | 3,024  |
| <a href="#">Geum RUSTICO™ 'Orange'</a>           | \$ 2.10    | \$ 0.28       | 5-9  | 1,440                   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 2,916   | 2,916   | 4,356  |
| <a href="#">Geum 'Sunkissed Lime'</a>            | \$ 2.10    | \$ 0.28       | 5-8  | 288                     | 288     | 288     | 288     | 288     | 288     | 288     | 288     | 288     | 288     | 756     | 756     | 1,260  |
| <a href="#">Geum TEMPO™ 'Coral'</a>              | \$ 2.10    | \$ 0.28       | 5-9  | 0                       | 0       | 0       | 360     | 360     | 360     | 360     | 360     | 360     | 360     | 1,872   | 1,872   | 2,340  |
| <a href="#">Geum TEMPO™ 'Fiesta'</a>             | \$ 2.10    | \$ 0.28       | 5-9  | 360                     | 360     | 360     | 360     | 360     | 360     | 360     | 360     | 360     | 360     | 1,224   | 1,224   | 2,088  |
| <a href="#">Geum TEMPO™ 'Orange'</a>             | \$ 2.10    | \$ 0.28       | 5-9  | 324                     | 360     | 360     | 612     | 612     | 612     | 612     | 612     | 612     | 612     | 2,088   | 2,088   | 3,096  |
| <a href="#">Geum TEMPO™ 'Rose'</a>               | \$ 2.10    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 144     | 144     | 144     | 144     | 2,088   | 2,016   | 3,960  |
| <a href="#">Geum TEMPO™ 'Yellow'</a>             | \$ 2.10    | \$ 0.28       | 5-9  | 612                     | 612     | 612     | 612     | 612     | 612     | 1,008   | 1,008   | 1,008   | 1,008   | 3,024   | 3,024   | 4,500  |
| <a href="#">Hakonechloa 'Albo-striata'</a>       | \$ 2.10    | \$ 0.17       | 5-9  | 396                     | 396     | 396     | 396     | 396     | 396     | 396     | 396     | 396     | 396     | 396     | 396     | 396    |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                                   |            |               |      | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |  |
|--------------------------------------------------------|------------|---------------|------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--|
| Plant Name                                             | Item Price | Royalty Price | Zone | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |  |
| <a href="#">Hakonechloa 'All Gold'</a>                 | \$ 2.10    | \$ 0.17       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 576     | 576     | 1,188  |  |
| <a href="#">Hakonechloa 'Stripe it Rich'</a>           | \$ 2.10    | \$ 0.17       | 5-9  | 36                      | 36      | 1,116   | 1,116   | 1,296   | 1,296   | 180     | 180     | 0       | 0       | 0       | 0       | 468    |  |
| <a href="#">Helleborus 'Honeyhill Joy'</a>             | \$ 2.95    | \$ 0.28       | 4-9  | 2,340                   | 2,340   | 2,340   | 2,340   | 2,340   | 2,340   | 2,340   | 2,340   | 2,340   | 2,340   | 2,340   | 2,808   | 4,284  |  |
| <a href="#">Helleborus NORTH STAR™ 'Crystalline'</a>   | \$ 2.95    | \$ 0.28       | 4-9  | 972                     | 972     | 972     | 972     | 972     | 972     | 2,052   | 2,160   | 2,160   | 2,916   | 2,916   | 3,348   | 3,348  |  |
| <a href="#">Helleborus NORTH STAR™ 'Garnet Frills'</a> | \$ 2.95    | \$ 0.28       | 4-9  | 828                     | 828     | 900     | 900     | 900     | 900     | 900     | 900     | 900     | 900     | 900     | 1,404   | 1,404  |  |
| <a href="#">Helleborus NORTH STAR™ 'Pink'</a>          | \$ 2.95    | \$ 0.28       | 4-9  | 2,088                   | 2,088   | 2,736   | 2,952   | 3,204   | 2,664   | 2,736   | 2,736   | 3,060   | 3,060   | 3,060   | 3,780   | 4,176  |  |
| <a href="#">Helleborus NORTH STAR™ 'Plum'</a>          | \$ 2.95    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 180     | 180     | 180     | 180     | 180     | 180     | 180     | 180    |  |
| <a href="#">Helleborus NORTH STAR™ 'Ruby Heart'</a>    | \$ 2.95    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |  |
| <a href="#">Heuchera 'Apple Crisp'</a>                 | \$ 2.69    | \$ 0.28       | 4-9  | 324                     | 324     | 324     | 324     | 324     | 180     | 180     | 180     | 180     | 612     | 612     | 612     | 612    |  |
| <a href="#">Heuchera 'Autumn Leaves'</a>               | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 36      | 36      | 540     | 540     | 540     | 540    |  |
| <a href="#">Heuchera 'Berry Marmalade'</a>             | \$ 2.69    | \$ 0.28       | 4-9  | 1,116                   | 1,116   | 1,116   | 1,116   | 1,116   | 180     | 180     | 180     | 180     | 648     | 648     | 648     | 648    |  |
| <a href="#">Heuchera 'Berry Smoothie'</a>              | \$ 2.69    | \$ 0.28       | 4-9  | 324                     | 324     | 324     | 324     | 1,404   | 1,404   | 1,656   | 1,656   | 3,096   | 3,168   | 3,168   | 4,140   | 4,824  |  |
| <a href="#">Heuchera 'Black Beauty'</a>                | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432     | 432     | 432     | 432    |  |
| <a href="#">Heuchera 'Black Forest Cake'</a>           | \$ 2.69    | \$ 0.28       | 4-9  | 864                     | 864     | 864     | 864     | 1,728   | 1,728   | 1,728   | 3,168   | 3,636   | 3,636   | 3,636   | 5,256   | 5,688  |  |
| <a href="#">Heuchera 'Black Taffeta'</a>               | \$ 2.69    | \$ 0.28       | 4-9  | 432                     | 432     | 432     | 432     | 432     | 432     | 432     | 432     | 1,368   | 1,584   | 1,584   | 2,556   | 2,340  |  |
| <a href="#">Heuchera 'Cajun Fire'</a>                  | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 648     | 648     | 648     | 648     | 648     | 1,080   | 1,080   | 1,080   | 1,080  |  |
| <a href="#">Heuchera 'Champagne'</a>                   | \$ 2.69    | \$ 0.28       | 4-9  | 36                      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 972     | 1,368   | 1,368   | 1,368   | 1,152  |  |
| <a href="#">Heuchera 'Changeling'</a>                  | \$ 2.69    | \$ 0.28       | 4-9  | 684                     | 684     | 684     | 684     | 684     | 612     | 612     | 612     | 1,080   | 1,512   | 1,512   | 2,484   | 2,916  |  |
| <a href="#">Heuchera 'Cherry Cola'</a>                 | \$ 2.69    | \$ 0.28       | 4-9  | 504                     | 576     | 864     | 864     | 864     | 864     | 864     | 864     | 1,332   | 1,332   | 1,332   | 2,304   | 2,772  |  |
| <a href="#">Heuchera 'Chocolate Ruffles'</a>           | \$ 2.69    | \$ 0.28       | 4-9  | 1,008                   | 1,008   | 1,008   | 1,008   | 1,008   | 288     | 288     | 288     | 288     | 288     | 288     | 756     | 756    |  |
| <a href="#">Heuchera 'Crème Brûlée'</a>                | \$ 2.69    | \$ 0.28       | 4-9  | 72                      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72     |  |
| <a href="#">Heuchera 'Delta Dawn'</a>                  | \$ 2.69    | \$ 0.28       | 4-9  | 648                     | 648     | 648     | 648     | 648     | 648     | 648     | 648     | 1,584   | 1,584   | 1,584   | 2,052   | 2,520  |  |
| <a href="#">Heuchera 'Electra'</a>                     | \$ 2.69    | \$ 0.28       | 4-9  | 648                     | 648     | 648     | 648     | 648     | 360     | 360     | 360     | 540     | 540     | 540     | 1,008   | 1,008  |  |
| <a href="#">Heuchera 'Electric Lime'</a>               | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 72      | 324     | 324     | 324     | 828     | 828     | 828     | 828     | 1,332   | 1,332  |  |
| <a href="#">Heuchera 'Fire Alarm'</a>                  | \$ 2.69    | \$ 0.28       | 4-9  | 108                     | 108     | 108     | 792     | 2,412   | 2,412   | 2,412   | 2,412   | 4,320   | 6,228   | 6,228   | 7,164   | 7,164  |  |
| <a href="#">Heuchera 'Fire Chief'</a>                  | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 2,376   | 2,376   | 2,376   | 2,376   | 2,376   | 2,376   | 4,140   | 4,284   | 4,284   | 4,716   | 4,716  |  |
| <a href="#">Heuchera FOREVER® 'Midnight'</a>           | \$ 2.69    | \$ 0.28       | 4-9  | 216                     | 216     | 216     | 216     | 216     | 36      | 36      | 36      | 36      | 36      | 36      | 468     | 936    |  |
| <a href="#">Heuchera FOREVER® 'Purple'</a>             | \$ 2.69    | \$ 0.28       | 4-9  | 324                     | 324     | 324     | 324     | 324     | 324     | 1,188   | 4,284   | 5,688   | 9,144   | 9,144   | 10,692  | 10,548 |  |
| <a href="#">Heuchera FOREVER® 'Red'</a>                | \$ 2.69    | \$ 0.28       | 4-9  | 144                     | 144     | 144     | 1,872   | 1,980   | 1,980   | 1,980   | 4,572   | 3,852   | 7,452   | 7,452   | 9,108   | 9,036  |  |
| <a href="#">Heuchera FYRE WING™ 'Amber'</a>            | \$ 3.99    | \$ 0.28       | 4-9  | 0                       | 0       | 2,016   | 2,376   | 5,544   | 4,824   | 4,392   | 6,336   | 8,856   | 9,828   | 11,520  | 15,912  | 15,336 |  |
| <a href="#">Heuchera FYRE WING™ 'Heliodor'</a>         | \$ 3.99    | \$ 0.28       | 4-9  | 432                     | 432     | 432     | 4,824   | 9,288   | 9,288   | 10,692  | 11,664  | 12,600  | 14,004  | 13,500  | 15,228  | 19,476 |  |
| <a href="#">Heuchera FYRE WING™ 'Hematite'</a>         | \$ 3.99    | \$ 0.28       | 4-9  | 3,348                   | 3,348   | 3,384   | 4,248   | 6,588   | 5,868   | 5,724   | 6,660   | 10,116  | 10,116  | 11,772  | 14,004  | 13,860 |  |
| <a href="#">Heuchera FYRE WING™ 'Jadeite'</a>          | \$ 3.99    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 1,872   | 1,872   | 2,844   | 3,312   | 2,808   | 3,600   | 5,868  |  |
| <a href="#">Heuchera FYRE WING™ 'Jet'</a>              | \$ 3.99    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 324     | 0       | 792     | 792     | 2,952   | 3,924   | 3,924   | 9,072  |  |
| <a href="#">Heuchera FYRE WING™ 'Rhodonite'</a>        | \$ 3.99    | \$ 0.28       | 4-9  | 540                     | 540     | 540     | 2,556   | 4,320   | 6,048   | 5,976   | 8,136   | 8,136   | 10,728  | 12,168  | 12,168  | 15,660 |  |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                                  |            |               |      | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|-------------------------------------------------------|------------|---------------|------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                                            | Item Price | Royalty Price | Zone | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| <a href="#">Heuchera FYRE WING™ 'Spinel'</a>          | \$ 3.99    | \$ 0.28       | 4-9  | 1,368                   | 1,368   | 1,368   | 2,268   | 2,268   | 4,248   | 6,120   | 6,120   | 6,588   | 8,208   | 7,704   | 11,664  | 15,012 |
| <a href="#">Heuchera 'Georgia Peach'</a>              | \$ 2.69    | \$ 0.28       | 4-9  | 108                     | 108     | 108     | 108     | 108     | 108     | 828     | 828     | 828     | 2,736   | 2,736   | 3,708   | 3,708  |
| <a href="#">Heuchera 'Georgia Plum'</a>               | \$ 2.69    | \$ 0.28       | 4-9  | 2,700                   | 2,700   | 2,700   | 2,700   | 2,700   | 468     | 468     | 468     | 468     | 1,836   | 1,836   | 1,836   | 1,836  |
| <a href="#">Heuchera 'Ginger Ale'</a>                 | \$ 2.69    | \$ 0.28       | 4-9  | 504                     | 720     | 720     | 720     | 720     | 720     | 720     | 720     | 720     | 1,188   | 1,188   | 1,188   | 1,188  |
| <a href="#">Heuchera 'Glitter'</a>                    | \$ 2.69    | \$ 0.28       | 4-9  | 1,008                   | 1,008   | 1,008   | 1,008   | 1,008   | 1,008   | 1,008   | 2,592   | 3,024   | 4,248   | 4,248   | 4,608   | 4,320  |
| <a href="#">Heuchera GRANDE™ 'Amethyst'</a>           | \$ 2.69    | \$ 0.28       | 4-9  | 540                     | 540     | 540     | 540     | 540     | 504     | 504     | 504     | 504     | 972     | 972     | 2,448   | 2,448  |
| <a href="#">Heuchera GRANDE™ 'Black'</a>              | \$ 2.69    | \$ 0.28       | 4-9  | 792                     | 792     | 792     | 792     | 792     | 504     | 504     | 504     | 504     | 900     | 900     | 1,332   | 1,332  |
| <a href="#">Heuchera GRANDE™ 'Carnelian'</a>          | \$ 2.69    | \$ 0.28       | 4-9  | 936                     | 936     | 936     | 936     | 936     | 900     | 900     | 900     | 900     | 900     | 1,368   | 1,800   | 1,800  |
| <a href="#">Heuchera 'Grape Soda'</a>                 | \$ 2.69    | \$ 0.28       | 4-9  | 1,080                   | 1,080   | 1,080   | 1,080   | 1,080   | 1,008   | 1,008   | 1,008   | 1,008   | 1,476   | 1,476   | 1,476   | 1,944  |
| <a href="#">Heuchera 'Green Spice'</a>                | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 1,440   | 1,440   | 3,384   | 3,384   | 3,888   | 3,888  |
| <a href="#">Heuchera 'Iridescent'</a>                 | \$ 2.69    | \$ 0.28       | 4-10 | 756                     | 756     | 756     | 756     | 756     | 756     | 756     | 1,440   | 1,440   | 2,160   | 2,160   | 2,160   | 2,160  |
| <a href="#">Heuchera 'Lemon Supreme'</a>              | \$ 2.69    | \$ 0.28       | 4-9  | 180                     | 180     | 180     | 180     | 180     | 180     | 180     | 1,080   | 1,080   | 1,080   | 1,080   | 2,484   | 2,484  |
| <a href="#">Heuchera 'Lime Marmalade'</a>             | \$ 2.69    | \$ 0.28       | 4-9  | 540                     | 612     | 612     | 612     | 2,160   | 2,160   | 2,160   | 3,996   | 4,968   | 8,352   | 8,352   | 10,332  | 11,304 |
| <a href="#">Heuchera 'Lime Rickey'</a>                | \$ 2.69    | \$ 0.28       | 4-9  | 648                     | 864     | 864     | 864     | 864     | 864     | 864     | 1,188   | 1,188   | 1,188   | 1,188   | 2,088   | 2,484  |
| <a href="#">Heuchera 'Lime Ruffles'</a>               | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 72      | 1,188   | 1,188   | 1,548   | 1,548   | 1,548   | 2,844   | 2,844   | 4,104   | 4,104   | 4,104   | 4,500  |
| <a href="#">Heuchera LITTLE CUTIES™ 'Coco Loco'</a>   | \$ 2.69    | \$ 0.28       | 4-9  | 2,520                   | 2,520   | 2,520   | 2,520   | 2,520   | 1,296   | 1,296   | 1,296   | 1,296   | 1,296   | 1,764   | 1,764   | 2,232  |
| <a href="#">Heuchera LITTLE CUTIES™ 'Shimmer'</a>     | \$ 2.69    | \$ 0.28       | 4-9  | 216                     | 216     | 216     | 216     | 216     | 216     | 216     | 216     | 216     | 216     | 216     | 612     | 1,440  |
| <a href="#">Heuchera LITTLE CUTIES™ 'Sugar Berry'</a> | \$ 2.69    | \$ 0.28       | 4-9  | 1,728                   | 1,728   | 1,728   | 1,728   | 1,728   | 576     | 576     | 576     | 576     | 576     | 576     | 576     | 576    |
| <a href="#">Heuchera LITTLE CUTIES™ 'Sweet Tart'</a>  | \$ 2.69    | \$ 0.28       | 4-9  | 144                     | 144     | 144     | 144     | 144     | 612     | 612     | 612     | 1,080   | 1,080   | 1,080   | 2,016   | 2,016  |
| <a href="#">Heuchera 'Marmalade'</a>                  | \$ 2.69    | \$ 0.28       | 4-9  | 180                     | 180     | 252     | 252     | 1,116   | 1,116   | 1,116   | 2,124   | 2,592   | 3,888   | 3,888   | 4,608   | 4,608  |
| <a href="#">Heuchera 'Midnight Rose'</a>              | \$ 2.69    | \$ 0.28       | 4-9  | 216                     | 216     | 540     | 540     | 540     | 540     | 540     | 1,944   | 1,944   | 2,232   | 2,232   | 4,644   | 4,572  |
| <a href="#">Heuchera NORTHERN EXPOSURE™ 'Amber'</a>   | \$ 2.69    | \$ 0.28       | 4-9  | 756                     | 936     | 936     | 936     | 936     | 936     | 936     | 1,764   | 1,404   | 2,700   | 2,700   | 3,708   | 3,708  |
| <a href="#">Heuchera NORTHERN EXPOSURE™ 'Black'</a>   | \$ 2.69    | \$ 0.28       | 4-9  | 1,080                   | 1,080   | 1,080   | 1,080   | 1,080   | 1,080   | 1,080   | 1,764   | 1,764   | 2,844   | 2,844   | 3,276   | 3,276  |
| <a href="#">Heuchera NORTHERN EXPOSURE™ 'Lime'</a>    | \$ 2.69    | \$ 0.28       | 4-9  | 936                     | 1,332   | 1,332   | 1,332   | 1,332   | 1,332   | 1,332   | 2,304   | 1,800   | 2,628   | 2,628   | 3,600   | 3,600  |
| <a href="#">Heuchera NORTHERN EXPOSURE™ 'Purple'</a>  | \$ 2.69    | \$ 0.28       | 4-9  | 720                     | 756     | 756     | 756     | 756     | 756     | 756     | 1,188   | 1,188   | 2,448   | 2,448   | 2,916   | 2,916  |
| <a href="#">Heuchera NORTHERN EXPOSURE™ 'Red'</a>     | \$ 2.69    | \$ 0.28       | 4-9  | 72                      | 72      | 72      | 72      | 72      | 72      | 72      | 1,008   | 1,008   | 1,944   | 1,944   | 2,880   | 2,880  |
| <a href="#">Heuchera NORTHERN EXPOSURE™ 'Sienna'</a>  | \$ 2.69    | \$ 0.28       | 4-9  | 288                     | 324     | 864     | 864     | 864     | 864     | 864     | 1,836   | 1,836   | 2,844   | 2,844   | 2,844   | 2,844  |
| <a href="#">Heuchera NORTHERN EXPOSURE™ 'Silver'</a>  | \$ 2.69    | \$ 0.28       | 4-9  | 2,988                   | 2,988   | 2,988   | 2,988   | 2,988   | 2,088   | 2,088   | 3,060   | 3,060   | 4,500   | 4,500   | 4,500   | 4,500  |
| <a href="#">Heuchera 'Obsidian'</a>                   | \$ 2.69    | \$ 0.28       | 4-9  | 2,520                   | 2,520   | 3,096   | 3,096   | 3,276   | 3,276   | 4,716   | 5,868   | 5,868   | 8,316   | 8,316   | 9,396   | 9,396  |
| <a href="#">Heuchera 'Paprika'</a>                    | \$ 2.69    | \$ 0.28       | 4-9  | 216                     | 216     | 216     | 216     | 576     | 576     | 576     | 576     | 1,512   | 1,512   | 1,512   | 2,484   | 2,844  |
| <a href="#">Heuchera 'Paris'</a>                      | \$ 2.69    | \$ 0.28       | 4-9  | 3,312                   | 3,312   | 3,312   | 3,312   | 3,312   | 3,312   | 3,312   | 5,688   | 5,688   | 7,668   | 7,668   | 8,568   | 8,568  |
| <a href="#">Heuchera 'Paris White'</a>                | \$ 2.69    | \$ 0.28       | 4-9  | 432                     | 432     | 936     | 936     | 936     | 864     | 864     | 864     | 864     | 864     | 1,224   | 1,224   | 1,620  |
| <a href="#">Heuchera 'Peach Crisp'</a>                | \$ 2.69    | \$ 0.28       | 4-9  | 36                      | 36      | 648     | 648     | 648     | 648     | 648     | 648     | 648     | 648     | 648     | 648     | 648    |
| <a href="#">Heuchera 'Peach Flambé'</a>               | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 648     | 648     | 900     | 900     | 900     | 900     | 900     | 1,908   | 1,908   | 1,908   | 3,204  |
| <a href="#">Heuchera 'Peach Smoothie'</a>             | \$ 2.69    | \$ 0.28       | 4-9  | 1,080                   | 1,080   | 1,080   | 1,080   | 1,080   | 288     | 288     | 288     | 288     | 288     | 756     | 756     | 1,188  |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                            |            |               |      | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|-------------------------------------------------|------------|---------------|------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                                      | Item Price | Royalty Price | Zone | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| <a href="#">Heuchera 'Peppermint Spice'</a>     | \$ 2.69    | \$ 0.28       | 4-9  | 504                     | 504     | 504     | 504     | 504     | 504     | 504     | 972     | 972     | 972     | 972     | 1,476   | 1,404  |
| <a href="#">Heuchera 'Plum Pudding'</a>         | \$ 2.69    | \$ 0.28       | 4-9  | 972                     | 972     | 1,980   | 1,980   | 1,980   | 1,980   | 1,980   | 1,980   | 2,448   | 2,448   | 2,448   | 2,448   | 2,448  |
| <a href="#">Heuchera 'Red Lightning'</a>        | \$ 2.69    | \$ 0.28       | 4-9  | 1,728                   | 1,728   | 1,728   | 1,728   | 1,728   | 1,728   | 1,728   | 1,728   | 3,024   | 3,024   | 3,024   | 3,960   | 6,660  |
| <a href="#">Heuchera 'Rio'</a>                  | \$ 2.69    | \$ 0.28       | 4-9  | 288                     | 432     | 432     | 432     | 432     | 432     | 432     | 432     | 1,800   | 1,512   | 1,512   | 2,880   | 2,988  |
| <a href="#">Heuchera 'Rosewood'</a>             | \$ 2.69    | \$ 0.28       | 4-9  | 1,692                   | 1,692   | 1,692   | 1,692   | 1,692   | 0       | 0       | 0       | 864     | 864     | 864     | 1,764   | 1,764  |
| <a href="#">Heuchera 'Ruby Tuesday'</a>         | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 1,188   | 1,188   | 1,188   | 1,188   | 1,188   | 1,188   | 1,188   | 1,188   | 1,188   | 1,260   | 1,260  |
| <a href="#">Heuchera 'Sea Glass'</a>            | \$ 2.69    | \$ 0.28       | 4-9  | 720                     | 720     | 720     | 720     | 756     | 756     | 756     | 756     | 756     | 756     | 1,260   | 1,728   | 1,584  |
| <a href="#">Heuchera 'Shanghai'</a>             | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 468     | 468     | 468     | 468     | 468     | 900     | 900    |
| <a href="#">Heuchera 'Southern Comfort'</a>     | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 396     | 396     | 396     | 396     | 1,368   | 1,368   | 1,368   | 1,368   | 2,304  |
| <a href="#">Heuchera 'Spellbound'</a>           | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 936     | 936     | 936     | 1,440   | 2,736  |
| <a href="#">Heuchera 'Sugar Plum'</a>           | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432     | 432     | 432     | 432     | 432    |
| <a href="#">Heuchera 'Testarossa'</a>           | \$ 2.69    | \$ 0.28       | 4-9  | 648                     | 648     | 648     | 648     | 648     | 648     | 648     | 648     | 1,116   | 1,116   | 1,116   | 1,116   | 1,116  |
| <a href="#">Heuchera 'Tokyo'</a>                | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 324     | 108     | 108     | 828     | 828    |
| <a href="#">Heuchera 'Topaz Jazz'</a>           | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 468     | 468     | 468     | 972     | 972     | 972     | 1,476   | 1,476  |
| <a href="#">Heuchera 'Zipper'</a>               | \$ 2.69    | \$ 0.28       | 4-9  | 396                     | 396     | 468     | 468     | 468     | 468     | 468     | 468     | 1,404   | 1,404   | 1,404   | 1,764   | 1,620  |
| <a href="#">Heucherella 'Alabama Sunrise'</a>   | \$ 2.69    | \$ 0.28       | 4-9  | 756                     | 756     | 756     | 756     | 756     | 396     | 396     | 864     | 864     | 1,368   | 1,368   | 1,368   | 1,368  |
| <a href="#">Heucherella 'Brass Lantern'</a>     | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| <a href="#">Heucherella 'Buttered Rum'</a>      | \$ 2.69    | \$ 0.28       | 4-9  | 36                      | 36      | 36      | 36      | 504     | 504     | 504     | 1,008   | 1,008   | 1,512   | 1,512   | 1,512   | 1,512  |
| <a href="#">Heucherella 'Copper Cascade'</a>    | \$ 2.69    | \$ 0.28       | 4-9  | 1,332                   | 1,332   | 1,332   | 1,332   | 1,332   | 108     | 108     | 108     | 108     | 576     | 576     | 576     | 576    |
| <a href="#">Heucherella 'Cracked Ice'</a>       | \$ 2.69    | \$ 0.28       | 4-9  | 1,044                   | 1,044   | 1,044   | 1,044   | 1,044   | 468     | 468     | 468     | 468     | 936     | 936     | 936     | 936    |
| <a href="#">Heucherella 'Gold Zebra'</a>        | \$ 2.69    | \$ 0.28       | 4-9  | 1,404                   | 1,404   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,008   | 1,404   | 1,404   | 2,340   | 2,268  |
| <a href="#">Heucherella 'Mojito'</a>            | \$ 2.69    | \$ 0.28       | 4-9  | 2,484                   | 2,484   | 2,484   | 1,440   | 1,440   | 0       | 0       | 468     | 468     | 468     | 468     | 468     | 468    |
| <a href="#">Heucherella 'Onyx'</a>              | \$ 2.69    | \$ 0.28       | 4-9  | 72                      | 72      | 108     | 108     | 108     | 108     | 108     | 108     | 108     | 108     | 108     | 108     | 108    |
| <a href="#">Heucherella 'Peach Tea'</a>         | \$ 2.69    | \$ 0.28       | 4-9  | 1,656                   | 1,656   | 1,656   | 1,656   | 1,656   | 180     | 180     | 180     | 180     | 648     | 648     | 648     | 648    |
| <a href="#">Heucherella 'Pink Stardust'</a>     | \$ 2.69    | \$ 0.28       | 4-9  | 2,700                   | 2,700   | 2,700   | 2,700   | 2,700   | 1,440   | 1,440   | 1,440   | 1,440   | 1,908   | 1,908   | 1,908   | 2,376  |
| <a href="#">Heucherella 'Plum Cascade'</a>      | \$ 2.69    | \$ 0.28       | 4-9  | 1,404                   | 1,404   | 1,404   | 1,404   | 1,404   | 1,404   | 1,404   | 1,872   | 1,872   | 1,872   | 1,872   | 2,376   | 2,844  |
| <a href="#">Heucherella 'Redstone Falls'</a>    | \$ 2.69    | \$ 0.28       | 4-9  | 1,152                   | 1,152   | 1,152   | 1,152   | 1,152   | 1,152   | 1,152   | 1,584   | 1,584   | 1,584   | 1,584   | 2,052   | 2,052  |
| <a href="#">Heucherella 'Solar Eclipse'</a>     | \$ 2.69    | \$ 0.28       | 4-9  | 0                       | 0       | 0       | 0       | 396     | 396     | 396     | 396     | 1,368   | 1,368   | 1,368   | 1,872   | 2,844  |
| <a href="#">Heucherella 'Stoplight'</a>         | \$ 2.69    | \$ 0.28       | 4-9  | 468                     | 468     | 468     | 468     | 468     | 468     | 468     | 468     | 468     | 468     | 468     | 936     | 936    |
| <a href="#">Heucherella 'Sweet Tea'</a>         | \$ 2.69    | \$ 0.28       | 4-9  | 288                     | 288     | 288     | 288     | 288     | 288     | 288     | 288     | 756     | 756     | 756     | 1,260   | 1,764  |
| <a href="#">Heucherella 'Tapestry'</a>          | \$ 2.69    | \$ 0.28       | 4-9  | 36                      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 36      | 504     | 1,008  |
| <a href="#">Heucherella 'Yellowstone Falls'</a> | \$ 2.69    | \$ 0.28       | 4-9  | 144                     | 144     | 144     | 144     | 144     | 144     | 144     | 144     | 288     | 288     | 288     | 792     | 792    |
| <a href="#">Hosta 'Raspberry Sundae'</a>        | \$ 2.88    | \$ 0.33       | 4-9  | 1,584                   | 1,728   | 1,728   | 1,728   | 1,728   | 2,268   | 2,268   | 2,268   | 2,268   | 2,268   | 2,268   | 3,024   | 3,744  |
| <a href="#">Kniphofia 'Lemon Popsicle'</a>      | \$ 2.30    | \$ 0.23       | 6-9  | 0                       | 0       | 0       | 0       | 0       | 540     | 540     | 540     | 1,008   | 1,008   | 1,008   | 1,008   | 1,512  |
| <a href="#">Kniphofia 'Mango Popsicle'</a>      | \$ 2.30    | \$ 0.23       | 6-9  | 0                       | 0       | 108     | 180     | 180     | 540     | 540     | 1,008   | 2,700   | 6,408   | 6,408   | 6,408   | 7,308  |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                                |            |               |      | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |  |
|-----------------------------------------------------|------------|---------------|------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--|
| Plant Name                                          | Item Price | Royalty Price | Zone | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |  |
| <a href="#">Kniphofia 'Orange Vanilla Popsicle'</a> | \$ 2.30    | \$ 0.23       | 6-9  | 144                     | 144     | 144     | 144     | 144     | 144     | 144     | 144     | 936     | 1,692   | 1,692   | 1,692   | 1,692  |  |
| <a href="#">Kniphofia 'Papaya Popsicle'</a>         | \$ 2.30    | \$ 0.23       | 6-9  | 0                       | 0       | 0       | 0       | 0       | 828     | 828     | 828     | 3,132   | 6,624   | 6,624   | 6,624   | 8,964  |  |
| <a href="#">Kniphofia 'Pineapple Popsicle'</a>      | \$ 2.30    | \$ 0.23       | 6-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 468     | 1,404   | 1,404   | 1,404   | 1,404  |  |
| <a href="#">Kniphofia POCO™ 'Butter Brickle'</a>    | \$ 2.30    | \$ 0.23       | 6-9  | 792                     | 792     | 792     | 792     | 792     | 792     | 792     | 792     | 1,260   | 1,260   | 2,268   | 2,268   | 2,268  |  |
| <a href="#">Kniphofia POCO™ 'Citron'</a>            | \$ 2.30    | \$ 0.23       | 6-9  | 504                     | 504     | 504     | 504     | 504     | 504     | 504     | 504     | 936     | 936     | 1,404   | 1,404   | 1,404  |  |
| <a href="#">Kniphofia POCO™ 'Daybreak'</a>          | \$ 2.30    | \$ 0.23       | 6-9  | 0                       | 216     | 252     | 252     | 252     | 252     | 252     | 252     | 108     | 108     | 576     | 576     | 576    |  |
| <a href="#">Kniphofia POCO™ 'Orange'</a>            | \$ 2.30    | \$ 0.23       | 6-9  | 0                       | 0       | 0       | 1,260   | 1,260   | 1,260   | 1,260   | 1,260   | 1,620   | 1,620   | 2,088   | 2,088   | 2,016  |  |
| <a href="#">Kniphofia POCO™ 'Red'</a>               | \$ 2.30    | \$ 0.23       | 6-9  | 0                       | 216     | 1,080   | 1,512   | 1,512   | 1,512   | 1,512   | 1,980   | 2,808   | 2,808   | 3,636   | 3,636   | 3,564  |  |
| <a href="#">Kniphofia POCO™ 'Sunset'</a>            | \$ 2.30    | \$ 0.23       | 6-9  | 1,008                   | 1,008   | 1,008   | 1,224   | 1,224   | 1,584   | 1,584   | 1,584   | 1,872   | 1,872   | 2,664   | 2,664   | 2,664  |  |
| <a href="#">Kniphofia POCO™ 'Yellow'</a>            | \$ 2.30    | \$ 0.23       | 6-9  | 0                       | 0       | 0       | 504     | 504     | 504     | 504     | 504     | 1,440   | 1,440   | 2,340   | 2,340   | 2,340  |  |
| <a href="#">Kniphofia 'Redhot Popsicle'</a>         | \$ 2.30    | \$ 0.23       | 6-9  | 36                      | 180     | 216     | 1,008   | 1,008   | 1,008   | 1,800   | 1,800   | 2,520   | 2,376   | 3,168   | 3,168   | 3,168  |  |
| <a href="#">Kniphofia 'Rocket Jr.'</a>              | \$ 2.30    | \$ 0.23       | 6-9  | 36                      | 36      | 36      | 1,368   | 1,368   | 1,368   | 1,368   | 2,340   | 2,340   | 2,340   | 2,808   | 2,808   | 3,816  |  |
| <a href="#">Leucanthemum 'Coconut'</a>              | \$ 1.15    | \$ 0.17       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 468     | 468    |  |
| <a href="#">Leucanthemum 'Goldfinch'</a>            | \$ 1.15    | \$ 0.17       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 576     | 0       | 0       | 0       | 288     | 576     | 0       | 1,224  |  |
| <a href="#">Leucanthemum 'Lemon Meringue'</a>       | \$ 1.15    | \$ 0.17       | 5-9  | 0                       | 36      | 36      | 324     | 324     | 324     | 324     | 396     | 612     | 1,800   | 3,384   | 792     | 6,480  |  |
| <a href="#">Leucanthemum 'Lemon Puff'</a>           | \$ 1.15    | \$ 0.17       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 324     | 0       | 0       | 1,404  |  |
| <a href="#">Leucanthemum 'Luna'</a>                 | \$ 1.15    | \$ 0.17       | 5-9  | 72                      | 72      | 72      | 144     | 432     | 792     | 144     | 792     | 144     | 900     | 1,476   | 144     | 3,348  |  |
| <a href="#">Leucanthemum 'Macaroon'</a>             | \$ 1.15    | \$ 0.17       | 5-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 288     | 1,224   | 0       | 2,088  |  |
| <a href="#">Leucanthemum 'Mt. Hood'</a>             | \$ 1.15    | \$ 0.17       | 5-9  | 0                       | 0       | 0       | 144     | 1,044   | 1,152   | 144     | 468     | 144     | 756     | 1,152   | 540     | 2,916  |  |
| <a href="#">Leucanthemum 'Sugar Bowl'</a>           | \$ 1.15    | \$ 0.17       | 5-9  | 0                       | 0       | 0       | 0       | 72      | 0       | 0       | 72      | 288     | 1,548   | 3,024   | 468     | 6,048  |  |
| <a href="#">Leucanthemum 'Victorian Secret'</a>     | \$ 1.15    | \$ 0.17       | 5-9  | 108                     | 108     | 108     | 504     | 468     | 468     | 468     | 1,188   | 1,080   | 972     | 1,368   | 684     | 2,664  |  |
| <a href="#">Liatris 'White Feather'</a>             | \$ 2.75    | \$ 0.28       | 3-9  | 72                      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 396     | 720     | 720     | 1,296  |  |
| <a href="#">Lithodora 'Gold 'n Sapphires'</a>       | \$ 1.10    | \$ 0.20       | 5-8  | 972                     | 972     | 1,008   | 1,008   | 108     | 108     | 108     | 108     | 108     | 108     | 1,080   | 1,080   | 1,044  |  |
| <a href="#">Melianthus 'Antonow's Blue'</a>         | \$ 3.99    | \$ 0.06       | 7-10 | 360                     | 360     | 360     | 360     | 360     | 360     | 360     | 72      | 72      | 324     | 324     | 252     | 684    |  |
| <a href="#">Monstera Thai Constellation</a>         | \$ 5.75    | \$ 0.00       | 9-13 | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396     | 396     | 396     | 468     | 468    |  |
| <a href="#">Mukgenia NOVA® 'Flame'</a>              | \$ 3.25    | \$ 0.53       | 3-9  | 864                     | 864     | 864     | 864     | 864     | 360     | 360     | 360     | 360     | 324     | 324     | 324     | 756    |  |
| <a href="#">Nepeta NOVA® 'Blue'</a>                 | \$ 1.25    | \$ 0.17       | 5-9  | 0                       | 0       | 180     | 1,260   | 1,368   | 180     | 1,188   | 684     | 180     | 0       | 0       | 72      | 864    |  |
| <a href="#">Nepeta 'Purple Haze'</a>                | \$ 1.25    | \$ 0.17       | 6-10 | 360                     | 360     | 360     | 72      | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 180     | 180    |  |
| <a href="#">Penstemon CHA CHA™ 'Cherry'</a>         | \$ 1.20    | \$ 0.23       | 6-9  | 360                     | 360     | 360     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 180     | 180    |  |
| <a href="#">Penstemon CHA CHA™ 'Hot Pink'</a>       | \$ 1.20    | \$ 0.23       | 6-9  | 252                     | 252     | 252     | 144     | 144     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |  |
| <a href="#">Penstemon CHA CHA™ 'Purple'</a>         | \$ 1.20    | \$ 0.23       | 6-9  | 324                     | 324     | 324     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396     | 396    |  |
| <a href="#">Penstemon DAKOTA™ 'Burgundy'</a>        | \$ 1.25    | \$ 0.23       | 3-8  | 396                     | 396     | 396     | 396     | 396     | 468     | 288     | 828     | 288     | 468     | 0       | 900     | 3,060  |  |
| <a href="#">Penstemon DAKOTA™ 'Verde'</a>           | \$ 1.25    | \$ 0.23       | 3-8  | 540                     | 540     | 540     | 540     | 540     | 288     | 288     | 288     | 0       | 0       | 0       | 0       | 0      |  |
| <a href="#">Penstemon 'Dark Towers'</a>             | \$ 1.25    | \$ 0.23       | 3-8  | 612                     | 612     | 612     | 612     | 540     | 3,312   | 468     | 468     | 4,068   | 3,600   | 1,044   | 936     | 5,184  |  |
| <a href="#">Penstemon 'Flock of Flamingos'</a>      | \$ 1.20    | \$ 0.23       | 7-9  | 0                       | 0       | 144     | 864     | 1,044   | 36      | 144     | 1,044   | 1,008   | 2,016   | 432     | 3,852   | 5,040  |  |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                               |            |               |       | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|----------------------------------------------------|------------|---------------|-------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                                         | Item Price | Royalty Price | Zone  | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| <a href="#">Penstemon HARLEQUIN™ 'Magenta'</a>     | \$ 1.20    | \$ 0.23       | 6-9   | 360                     | 360     | 360     | 432     | 360     | 360     | 540     | 612     | 1,296   | 1,584   | 1,512   | 1,584   | 2,124  |
| <a href="#">Penstemon HARLEQUIN™ 'Pink'</a>        | \$ 1.20    | \$ 0.23       | 6-9   | 108                     | 108     | 108     | 108     | 108     | 108     | 108     | 108     | 0       | 0       | 0       | 0       | 0      |
| <a href="#">Penstemon HARLEQUIN™ 'Purple'</a>      | \$ 1.20    | \$ 0.23       | 6-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 180    |
| <a href="#">Penstemon HARLEQUIN™ 'Red'</a>         | \$ 1.20    | \$ 0.23       | 6-9   | 0                       | 0       | 0       | 468     | 576     | 0       | 468     | 576     | 576     | 684     | 1,152   | 1,476   | 1,476  |
| <a href="#">Penstemon NOVA® 'Pearl'</a>            | \$ 1.25    | \$ 0.23       | 7-9   | 0                       | 0       | 0       | 648     | 540     | 0       | 468     | 432     | 432     | 0       | 360     | 792     | 1,368  |
| <a href="#">Penstemon NOVA® 'Twilight'</a>         | \$ 1.25    | \$ 0.23       | 7-9   | 0                       | 0       | 396     | 756     | 756     | 576     | 828     | 828     | 828     | 360     | 468     | 756     | 1,152  |
| <a href="#">Penstemon 'Parade of Parrots'</a>      | \$ 1.20    | \$ 0.23       | 7-9   | 0                       | 0       | 0       | 648     | 648     | 36      | 324     | 612     | 612     | 288     | 252     | 1,152   | 1,332  |
| <a href="#">Philodendron 'Pink Princess'</a>       | \$ 2.50    | \$ 0.00       | 10-13 | 792                     | 792     | 648     | 648     | 288     | 288     | 0       | 0       | 0       | 0       | 0       | 468     | 468    |
| <a href="#">Phygelius COLORBURST™ 'Deep Red'</a>   | \$ 1.30    | \$ 0.23       | 7-10  | 108                     | 108     | 108     | 108     | 936     | 2,592   | 4,572   | 6,768   | 9,576   | 13,644  | 18,072  | 396     | 26,424 |
| <a href="#">Phygelius COLORBURST™ 'Orange'</a>     | \$ 1.30    | \$ 0.23       | 7-10  | 36                      | 36      | 36      | 72      | 972     | 972     | 1,260   | 1,656   | 2,052   | 2,232   | 2,016   | 468     | 3,492  |
| <a href="#">Phygelius COLORBURST™ 'Rose'</a>       | \$ 1.30    | \$ 0.23       | 7-10  | 252                     | 252     | 252     | 252     | 1,080   | 1,080   | 1,152   | 1,548   | 1,728   | 1,728   | 1,548   | 432     | 3,132  |
| <a href="#">Phygelius COLORBURST™ 'White'</a>      | \$ 1.30    | \$ 0.23       | 7-10  | 72                      | 72      | 72      | 72      | 72      | 0       | 144     | 504     | 1,368   | 2,736   | 4,536   | 0       | 7,848  |
| <a href="#">Phygelius COLORBURST™ 'Yellow'</a>     | \$ 1.30    | \$ 0.23       | 7-10  | 180                     | 180     | 180     | 216     | 792     | 792     | 972     | 1,260   | 1,728   | 1,764   | 1,944   | 360     | 3,276  |
| <a href="#">Plectranthus NOVA® 'Brilliant'</a>     | \$ 1.15    | \$ 0.06       | 9-11  | 504                     | 504     | 504     | 396     | 72      | 72      | 72      | 72      | 0       | 0       | 0       | 0       | 1,224  |
| <a href="#">Plectranthus 'Velvet Elvis'</a>        | \$ 1.15    | \$ 0.14       | 9-11  | 288                     | 288     | 288     | 0       | 1,188   | 468     | 0       | 468     | 0       | 0       | 72      | 468     | 576    |
| <a href="#">Plectranthus VELVET™ 'Starlet'</a>     | \$ 1.15    | \$ 0.14       | 9-11  | 252                     | 360     | 972     | 1,008   | 720     | 720     | 720     | 720     | 720     | 36      | 36      | 432     | 396    |
| <a href="#">Podophyllum 'Kaleidoscope'</a>         | \$ 5.25    | \$ 0.28       | 6-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 360     | 360     | 360    |
| <a href="#">Podophyllum 'Spotty Dotty'</a>         | \$ 5.25    | \$ 0.28       | 6-9   | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 684     | 684     | 1,620  |
| <a href="#">Polemonium 'Hurricane Ridge'</a>       | \$ 2.10    | \$ 0.12       | 3-9   | 360                     | 468     | 468     | 468     | 468     | 468     | 468     | 468     | 468     | 468     | 324     | 324     | 1,152  |
| <a href="#">Pulmonaria 'Dark Vader'</a>            | \$ 2.50    | \$ 0.28       | 4-9   | 144                     | 144     | 144     | 144     | 1,152   | 1,152   | 1,152   | 1,152   | 1,152   | 936     | 936     | 1,440   | 1,368  |
| <a href="#">Pulmonaria 'High Contrast'</a>         | \$ 2.50    | \$ 0.28       | 4-9   | 612                     | 792     | 792     | 792     | 900     | 900     | 900     | 900     | 900     | 900     | 900     | 1,872   | 1,872  |
| <a href="#">Pulmonaria 'Moonshine'</a>             | \$ 2.50    | \$ 0.28       | 4-9   | 0                       | 0       | 0       | 72      | 72      | 72      | 720     | 720     | 720     | 720     | 720     | 1,368   | 1,368  |
| <a href="#">Pulmonaria NOVA® 'Cobalt'</a>          | \$ 2.50    | \$ 0.28       | 4-9   | 1,728                   | 1,728   | 1,728   | 1,728   | 2,268   | 2,268   | 2,268   | 2,268   | 2,268   | 2,268   | 2,268   | 3,240   | 3,168  |
| <a href="#">Pulmonaria 'Raspberry Frost'</a>       | \$ 2.50    | \$ 0.28       | 4-9   | 1,188                   | 1,188   | 1,188   | 1,224   | 1,692   | 1,692   | 1,692   | 1,620   | 1,620   | 1,620   | 1,620   | 2,592   | 2,592  |
| <a href="#">Pulmonaria 'Raspberry Splash'</a>      | \$ 2.50    | \$ 0.28       | 4-9   | 3,888                   | 3,888   | 3,888   | 3,888   | 4,860   | 4,860   | 5,544   | 4,860   | 4,860   | 4,356   | 4,356   | 6,336   | 6,336  |
| <a href="#">Pulmonaria 'Shrimps on the Barbie'</a> | \$ 2.50    | \$ 0.28       | 4-9   | 2,736                   | 2,736   | 2,736   | 2,736   | 3,600   | 3,600   | 3,924   | 3,924   | 4,536   | 4,464   | 4,464   | 6,876   | 6,876  |
| <a href="#">Pulmonaria 'Silver Bouquet'</a>        | \$ 2.50    | \$ 0.28       | 4-9   | 216                     | 216     | 252     | 252     | 900     | 900     | 900     | 900     | 900     | 900     | 1,224   | 2,196   | 2,196  |
| <a href="#">Pulmonaria 'Silver Scimitar'</a>       | \$ 2.50    | \$ 0.28       | 4-9   | 108                     | 108     | 180     | 180     | 792     | 792     | 792     | 792     | 792     | 792     | 792     | 1,296   | 1,296  |
| <a href="#">Pulmonaria 'Trevi Fountain'</a>        | \$ 2.50    | \$ 0.28       | 4-9   | 0                       | 0       | 0       | 0       | 0       | 1,404   | 1,404   | 1,404   | 1,404   | 1,116   | 1,116   | 2,592   | 2,592  |
| <a href="#">Pulmonaria 'Victorian Brooch'</a>      | \$ 2.50    | \$ 0.28       | 4-9   | 468                     | 468     | 468     | 468     | 468     | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 468    |
| <a href="#">Rodgersia 'Bronze Peacock'</a>         | \$ 3.10    | \$ 0.33       | 5-8   | 0                       | 0       | 612     | 612     | 612     | 1,008   | 1,008   | 1,008   | 1,332   | 1,260   | 1,260   | 1,260   | 1,260  |
| <a href="#">Rudbeckia 'Lion Cub'</a>               | \$ 2.10    | \$ 0.17       | 9-11  | 180                     | 180     | 216     | 180     | 180     | 180     | 180     | 108     | 108     | 108     | 504     | 504     | 1,008  |
| <a href="#">Rudbeckia 'Little Henry'</a>           | \$ 2.10    | \$ 0.17       | 4-8   | 720                     | 972     | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,440   | 1,872   | 1,836   | 2,268   | 2,268  |
| <a href="#">Rudbeckia 'Summer Sienna'</a>          | \$ 2.10    | \$ 0.17       | 4-10  | 108                     | 108     | 108     | 108     | 0       | 0       | 0       | 0       | 468     | 468     | 936     | 936     | 1,404  |
| <a href="#">Scabiosa NOVA® 'Dew Drops'</a>         | \$ 1.10    | \$ 0.23       | 4-9   | 108                     | 108     | 108     | 0       | 0       | 0       | 0       | 0       | 72      | 252     | 0       | 468     | 1,008  |



**Florasource, Ltd®**  
 949-498-1131- phone  
 949-498-1196 - fax  
 email: mail@florasourceltd.com

All items are in 72 cell trays 3  
 trays/box, Min per variety 1 tray, Min  
 order 6 trays, \$11.00 box  
 charge, Winter Box \$12.00  
 (12/01 thru 04/30)

| Labels @ \$0.12 each                         |            |               |      | Short Term Sales Window |         |         |         |         |         |         |         |         |         |         |         |        |
|----------------------------------------------|------------|---------------|------|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Plant Name                                   | Item Price | Royalty Price | Zone | Week 30                 | Week 32 | Week 34 | Week 36 | Week 38 | Week 40 | Week 42 | Week 44 | Week 46 | Week 48 | Week 50 | Week 52 | Week 1 |
| <a href="#">Scabiosa 'Vivid Violet'</a>      | \$ 1.10    | \$ 0.23       | 4-9  | 216                     | 216     | 216     | 252     | 1,548   | 2,268   | 1,548   | 468     | 1,692   | 1,188   | 972     | 396     | 2,484  |
| <a href="#">Sedum 'Birthday Party'</a>       | \$ 1.25    | \$ 0.23       | 4-9  | 1,116                   | 1,116   | 1,116   | 1,080   | 648     | 648     | 396     | 324     | 324     | 720     | 720     | 684     | 684    |
| <a href="#">Sedum 'Cherry Truffle'</a>       | \$ 1.25    | \$ 0.23       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 468     | 468     | 936     | 936    |
| <a href="#">Sedum 'Class Act'</a>            | \$ 1.25    | \$ 0.23       | 4-9  | 36                      | 36      | 36      | 36      | 612     | 612     | 36      | 720     | 864     | 1,188   | 1,404   | 1,224   | 2,196  |
| <a href="#">Sedum 'Conga Line'</a>           | \$ 1.25    | \$ 0.23       | 4-9  | 1,296                   | 1,296   | 1,764   | 1,764   | 1,764   | 1,764   | 2,304   | 1,296   | 1,296   | 1,296   | 1,296   | 1,296   | 576    |
| <a href="#">Sedum 'Dark Magic'</a>           | \$ 1.25    | \$ 0.23       | 4-9  | 1,548                   | 1,548   | 1,548   | 1,548   | 1,548   | 2,016   | 1,116   | 1,044   | 288     | 1,944   | 2,052   | 1,764   | 2,520  |
| <a href="#">Sedum 'Double Martini'</a>       | \$ 1.25    | \$ 0.23       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0      |
| <a href="#">Sedum 'Dynamite'</a>             | \$ 1.25    | \$ 0.23       | 4-9  | 1,584                   | 1,584   | 900     | 900     | 900     | 900     | 900     | 900     | 720     | 720     | 72      | 72      | 756    |
| <a href="#">Sedum 'Mocha Magic'</a>          | \$ 1.25    | \$ 0.23       | 4-9  | 540                     | 540     | 540     | 612     | 504     | 468     | 288     | 288     | 1,260   | 972     | 972     | 900     | 1,908  |
| <a href="#">Sedum 'Mr. Goodbud'</a>          | \$ 1.25    | \$ 0.23       | 4-9  | 1,296                   | 1,440   | 1,440   | 1,440   | 3,096   | 3,996   | 1,440   | 3,672   | 2,880   | 3,348   | 3,348   | 576     | 3,924  |
| <a href="#">Sedum NOVA® 'Cherry Fizz'</a>    | \$ 1.25    | \$ 0.23       | 4-9  | 252                     | 252     | 252     | 252     | 540     | 324     | 216     | 612     | 612     | 864     | 1,224   | 144     | 2,556  |
| <a href="#">Sedum 'Peach Pearls'</a>         | \$ 1.25    | \$ 0.23       | 4-9  | 252                     | 252     | 252     | 216     | 216     | 216     | 216     | 396     | 396     | 900     | 900     | 1,368   | 1,368  |
| <a href="#">Sedum 'Thunderhead'</a>          | \$ 1.25    | \$ 0.23       | 4-9  | 0                       | 0       | 36      | 36      | 396     | 36      | 36      | 36      | 108     | 1,260   | 2,556   | 1,908   | 3,960  |
| <a href="#">Sedum 'Touchdown Teak'</a>       | \$ 1.25    | \$ 0.23       | 4-9  | 0                       | 0       | 0       | 144     | 864     | 576     | 144     | 936     | 576     | 1,296   | 1,836   | 1,512   | 3,276  |
| <a href="#">Silene 'Valley High'</a>         | \$ 1.75    | \$ 0.17       | 5-9  | 1,008                   | 1,008   | 1,008   | 1,188   | 504     | 504     | 2,376   | 2,772   | 2,772   | 1,080   | 612     | 1,980   | 1,404  |
| <a href="#">Thalictrum 'Black Stockings'</a> | \$ 2.25    | \$ 0.23       | 5-9  | 1,080                   | 1,224   | 1,224   | 1,368   | 1,368   | 1,368   | 1,368   | 1,368   | 2,304   | 2,232   | 2,232   | 3,996   | 3,996  |
| <a href="#">Thalictrum NIMBUS™ 'Pink'</a>    | \$ 2.25    | \$ 0.23       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 432     | 432     | 432     | 936     | 936    |
| <a href="#">Thalictrum NIMBUS™ 'White'</a>   | \$ 2.25    | \$ 0.23       | 4-9  | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 396     | 396     | 396     | 684     | 684    |
| <a href="#">Thalictrum NOVA® 'Star'</a>      | \$ 2.25    | \$ 0.23       | 5-9  | 216                     | 216     | 216     | 216     | 216     | 216     | 216     | 576     | 576     | 576     | 972     | 972     | 1,368  |
| <a href="#">Tiarella 'Appalachian Trail'</a> | \$ 1.95    | \$ 0.23       | 4-9  | 252                     | 252     | 252     | 252     | 648     | 396     | 396     | 396     | 1,368   | 1,368   | 1,368   | 1,368   | 1,368  |
| <a href="#">Tiarella 'Happy Trails'</a>      | \$ 1.95    | \$ 0.23       | 4-9  | 0                       | 0       | 0       | 0       | 468     | 468     | 468     | 468     | 972     | 972     | 972     | 972     | 972    |
| <a href="#">Tiarella 'Mint Chocolate'</a>    | \$ 1.95    | \$ 0.23       | 4-9  | 0                       | 0       | 0       | 0       | 252     | 252     | 252     | 252     | 756     | 756     | 756     | 756     | 1,260  |
| <a href="#">Tiarella 'Pink Skyrocket'</a>    | \$ 1.95    | \$ 0.23       | 4-9  | 216                     | 216     | 576     | 576     | 900     | 900     | 1,908   | 1,908   | 3,384   | 3,636   | 3,636   | 5,112   | 5,580  |
| <a href="#">Tiarella 'Spring Symphony'</a>   | \$ 1.95    | \$ 0.23       | 4-9  | 864                     | 864     | 1,908   | 1,908   | 2,880   | 2,880   | 4,392   | 4,392   | 5,400   | 5,400   | 5,400   | 7,380   | 8,388  |
| <a href="#">Tiarella 'Sugar and Spice'</a>   | \$ 1.95    | \$ 0.23       | 4-9  | 0                       | 0       | 0       | 0       | 216     | 216     | 1,224   | 1,224   | 2,196   | 2,268   | 2,268   | 4,284   | 5,004  |
| <a href="#">Verbascum 'Dark Eyes'</a>        | \$ 2.25    | \$ 0.23       | 5-8  | 540                     | 540     | 540     | 540     | 540     | 0       | 0       | 0       | 0       | 0       | 684     | 684     | 1,260  |
| <a href="#">Verbascum 'Honey Dijon'</a>      | \$ 2.25    | \$ 0.23       | 5-8  | 0                       | 0       | 144     | 324     | 324     | 324     | 324     | 324     | 324     | 324     | 1,296   | 1,296   | 1,764  |
| <a href="#">Verbascum 'Lavender Lass'</a>    | \$ 2.25    | \$ 0.23       | 5-8  | 1,836                   | 1,836   | 1,908   | 1,584   | 1,584   | 720     | 720     | 720     | 720     | 720     | 1,188   | 1,188   | 1,656  |
| <a href="#">Verbascum 'Plum Smokey'</a>      | \$ 2.25    | \$ 0.23       | 5-8  | 0                       | 72      | 72      | 396     | 396     | 396     | 396     | 396     | 396     | 396     | 900     | 900     | 1,404  |
| <a href="#">Verbascum 'Royalty'</a>          | \$ 2.25    | \$ 0.23       | 5-8  | 252                     | 252     | 432     | 432     | 432     | 432     | 432     | 432     | 432     | 900     | 900     | 900     | 900    |
| <a href="#">Verbascum 'Sugar Plum'</a>       | \$ 2.25    | \$ 0.23       | 5-8  | 72                      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 72      | 828     | 828     | 1,296  |
| <a href="#">Veronica 'Aspire'</a>            | \$ 1.45    | \$ 0.18       | 4-8  | 1,908                   | 1,908   | 1,908   | 1,908   | 1,908   | 1,548   | 216     | 72      | 72      | 72      | 468     | 468     | 468    |
| <a href="#">Veronica VENTURE™ 'Blue'</a>     | \$ 1.45    | \$ 0.18       | 4-8  | 1,620                   | 1,620   | 1,620   | 1,620   | 1,620   | 1,620   | 288     | 0       | 0       | 0       | 0       | 468     | 468    |
| <a href="#">Veronica VESPERS™ 'Blue'</a>     | \$ 1.45    | \$ 0.18       | 4-8  | 1,404                   | 1,404   | 1,404   | 1,404   | 1,260   | 1,260   | 0       | 0       | 0       | 0       | 468     | 468     | 468    |
| <a href="#">Viola 'Heartthrob'</a>           | \$ 2.25    | \$ 0.23       | 5-9  | 1,296                   | 1,296   | 1,296   | 1,296   | 1,296   | 1,296   | 1,296   | 1,296   | 1,296   | 1,980   | 1,980   | 1,980   | 2,664  |